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*“If your business uses DSL, chances are that this circuit upgrade will affect you.”*

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## Dell’s Buy 2 Get 1 Free Sale Ends 1/31 !

It’s that time again. Dell’s big end of their fiscal year specials are here **through the end of January ONLY!** Dell is having a Buy 2 Get 1 Free promotion, or better stated, buy 3 for the price of 2, on selected Latitude notebooks, Optiplex desktops, Precision Workstations and PowerEdge servers.

Other specials include Microsoft Software at cost, PLUS discounts on

Please see [DELL](#) on page 2

## Internet Explorer 7 Breaks QuickBooks

*By Jason Perryman*

Microsoft has recently released a new version of their web-browser, Internet Explorer version 7 (IE 7).

Versions of QuickBooks prior to 2006 will stop functioning if Microsoft Internet Explorer version 7 is installed on the PC running QuickBooks.

Your PC may already be set to automatically download and install IE7 based on the settings for Windows XP. If QuickBooks is NOT currently used, you should be OK. If you DO use QuickBooks and the version is PRIOR to 2006, you should upgrade to the latest version of QuickBooks prior to installing Internet Explorer 7.

Delta Systems can install a blocker for IE 7. However, that is only a

Please see [IE7](#) on page 2

## You May Need a New DSL Modem

*By Al Marklin*

CenturyTel has begun to notify some downtown Columbia customers that they will be changing over to new Internet circuits. This means that the old Fujitsu Orkit modems will no longer work.

Some customers appear to have not received a notice, and perhaps, the new modems that are required. If you have DSL at work or at home, Delta encourages you to contact your Internet Service Provider to ask if your circuit will be affected.

If your business is affected and assistance is needed, please contact us to schedule an appointment to switch everything over.




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**DELTA QUICK FACTS**

*11 Employees*

*7+ Subcontractors*

*16 Partner Companies*

*Founded in 1986*

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## Delta: Way Beyond Training

*By Steve Powell*

Delta Systems turns 21 in 2007! Delta has grown to become the premier database and online system development shop in Columbia. You may know us as a training company and although we still employ trainers certified in dozens of applications, we've expanded our offerings considerably. We could fill the page with the list of services and technologies we offer and support, but here are some you may not know:

- Websites (*See Page 3 for a list of some of our latest launches*)
  - Design / Build
  - Content Updating
  - Hosting
- PowerPoint Presentations
  - For Conferences, Awards Ceremonies, etc.
- Flyers, Brochures, Newsletters

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### *DELL* from page 1

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other hardware as follows (not stackable with any dell.com website or Premier offers):

- 20% off all color laser printers
- 20 % off Dell Ultra Sharp Widescreen Flat Panel Monitors
- 10% off all Dell Projectors
- 25% off all Dell Axims
- 10% off all Dell TVs
- \$100 off Dell W3202MH LCD TV (Call for all the details)

Last year, Delta helped several companies save tens of thousands of dollars on hardware. How? We're now a Premier Dell Partner. Read all about it in *Delta Becomes Premier Dell Provider* on Page 3.

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### *IE7* from page 1

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temporary fix. The blocker for IE 7 provided by Microsoft has an expiration date and eventually IE 7 will have to be installed as part of the routine monthly Windows Security Updates.

So, if you haven't budgeted for an upgrade to QuickBooks, now might be the time to get current. UPDATE: There is a patch available that allows QB2005 to work on IE7. See <http://tinyurl.com/29aaju> for more info.

## Delta Systems Announces Partnerships

Delta Systems Group is pleased to announce the following partnerships:

- 1) MethTrack.com
- 2) AirPlayDirect.com
- 3) Aleven.com



*According to Senator Ted Stevens (R-AK), the Internet is "a series of tubes." So we're not sure what these gears are for.*

## Delta Systems Launches New Websites

Delta Systems Group is pleased to announce the following websites were recently launched or updated:

- 1) <http://www.OutdoorOccasions.net/>
  - a. Photo gallery uses Web 2.0 technology
- 2) <http://www.MidMOLots.com>
  - a. Google Map pushpins
  - b. Featured in the Columbia Business Times
- 3) <http://www.cs-business.com/>
  - a. Embedded Text Editor to create/submit resumes
- 4) <http://www.ImageTechMO.com>
  - a. Photo Galleries
  - b. Live Office Cams and Instructional videos coming soon!

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*"When it comes to computers, think of Delta Systems first. If we can't help you, we'll find someone who can."*

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## Delta Becomes Premier Dell Provider

*By Steve Powell*

Delta Systems has been purchasing so much hardware for so many customers lately that we've been upgraded to a Premier Dell Provider.

Using the power of volume purchasing for dozens of separate clients, Delta is now able to offer lower hardware prices on Dell equipment.

The process is simple:

- 1) Add the items you want to purchase to a shopping cart on the Dell website
- 2) Email that cart to [support@deltasys.com](mailto:support@deltasys.com)
- 3) We then forward that to our representative or access a special area of Dell.com and (about 9 times out of 10) are able to provide you with a lower price.

What's the catch? There is none! Delta makes no commission on the sale of the equipment and you aren't obligated to buy anything. All we ask is that we be given the opportunity to install and support your new networking equipment.